440-974-5740



Winter, 2009

## **Looking for Workforce Training Dollars?**

The Ohio Workforce and Talent Division provide financial assistance and technical resources for customized training involving employees of new and expanding businesses. Up to 50 percent reimbursement is provided to fund instructional costs, materials and training-related activities. There is an emphasis on manufacturing and selected employment sectors that have significant training and capital investment related to creating and retaining jobs. The result is increased employee productivity, improved labor/management relations and a highly skilled labor pool. Your regional contact



at the Workforce and Talent Division will personally walk your company through all phases of the application and approval process, at no cost to the business. For more information visit <a href="www.odod.state.oh.us/OITP.htm">www.odod.state.oh.us/OITP.htm</a> or contact Sue Thomas Dukeman, Director Workforce Development for Region 8 at 617-466-2480 or 800-848-1300.

## **Expand Your Business. EXPORT, EXPORT!**



How can a business take advantage of the weak dollar and expand its markets? Exporting...it enables companies to diversify and weather changes in the domestic economy. And there's exporting experts ready to help you now. Three agencies:

North Coast International Trade Assistance Center (ITAC), U.S. Department of Commerce Export Assistance Center, and the Ohio Department of Development have local field offices. Counseling, training seminars, regional trade missions, and customized trade services are all available, many at no cost to the business. These agencies will help businesses define their export market potential, arrange foreign contacts, and in some cases supply interpreters and

International Trade Assistance Center Kimberly Holizna, Director 330-672-4081

kholizna@itacneotec.org www.neotec.org/itac.htm

**Cleveland US Export Assistance Center** 

Susan Whitney, International Trade 216-522-4755 Susan.Whitney@mail.doc.gov www.buyusa.gov/northeastohio/

Ohio Global Markets Division
Sean Corson, Trade Manager
614-728-4775
Sean.corson@development.ohio.gov
www.odod.state.oh.us/itd/

escort services when traveling abroad. They also counsel businesses on monetary issues, customs, shipping, and business mores. To learn more about exporting, link to or contact one of these agencies.

# monster Your calling is calling



#### **OhioMeansJobs.com Teams with Monster.com**

OhioMeansJobs.com has partnered with Monster.com allowing Ohio based employers to search approximately 8 million resumes for FREE after a registration process. Job seekers also have the ability to register and post their resume on Monster.com at the Lake1Stop, Lake County Jobs & Family Services, 177 Main Street, Painesville, Ohio. For more information about the services and workshops provided by the Lake1Stop, please call (440) 350-2493 or visit <a href="https://www.lake1stop.org">www.lake1stop.org</a>.

# **Mentor Completes 2009 RETAIL VACANCY STUDY**

The City of Mentor keeps a pulse of what's happening in its different real estate sectors. Each January, a survey of retail vacancy rates is conducted by the Department of Economic & Community Development. This helps the city with its marketing of available sites and establishes a comparative analysis. The survey examines two separate sectors, shopping centers greater that 50,000 square feet and those less than 50,000 square feet. Mentor has ten centers larger than 50,000 square feet which represents approximately 2.8 million square feet of retail space. Among those centers the vacancy rate in Mentor increased from 3% to 6% with the largest vacancies being at Great Lake Plaza (41,600 sq, ft. available) and Great



Lakes Mall (37,000 square feet available). There is almost 700,000 square feet of additional retail space in 27 shopping centers ranging in size from 11,000 square feet to 45,800 square feet. The vacancy rate among these "convenience" centers is 13%, a 2% increase from the 2008 report. The combined vacancy rate for all retail in the City of Mentor's 37 shopping centers is approximately 8%, up from 5% in 2008. <u>Click here to learn more.</u>

#### **NEW MENTOR BUSINESSES**

Fontina's Imported Foods 8720 Mentor Avenue 440-266-8400 India Pantry & Take-out Kitchen 7771 Mentor Avenue 440-942-3000

Quilts & Sew Forth 7312 Center Street 440-266-1601 Value Place Hotel 5640 Emerald Court 440-210-4700

